

## We sell household and professional appliances

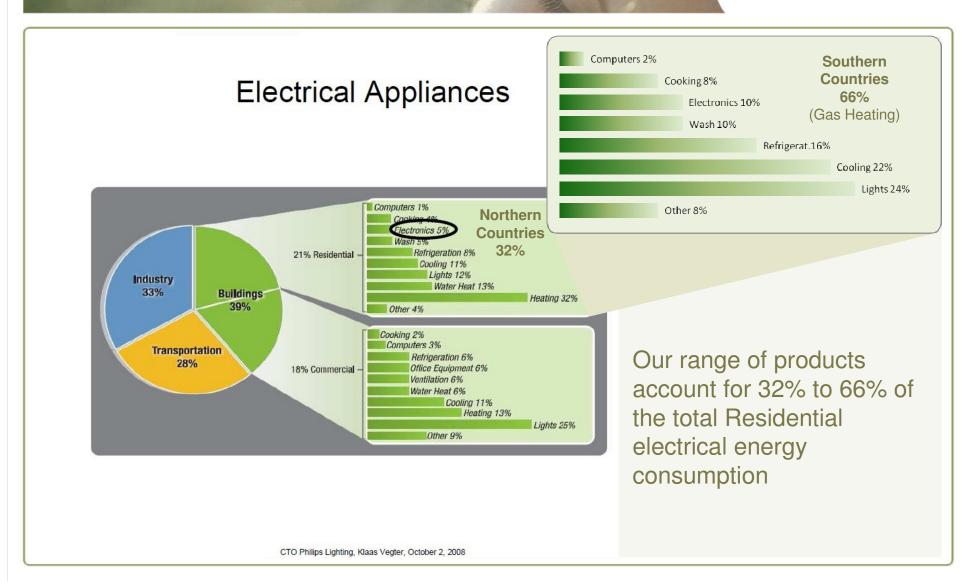
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## Smart Grid – White Goods must be there





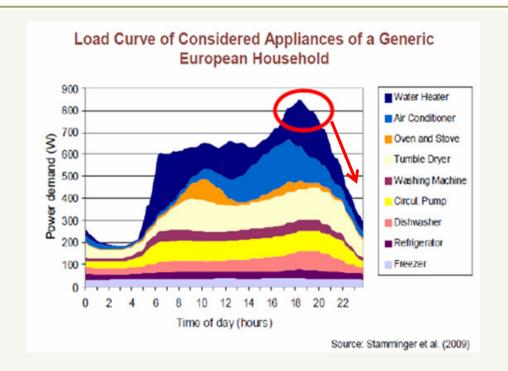
#### Impact of White Goods on t **Smart Grid**

**Electrolux** 

#### Case study Europe



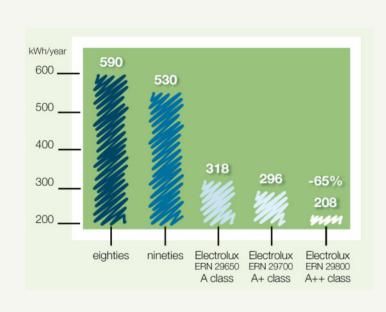
- 150 GW energy consumption at peak time in European households (183 Million)
- If 12% of energy demand at peak time is shifted to other times by using Smart Appliances...
- ... 98 Watts per single household but 18 GWatts for all European households
- → 30 large coal fired power plants would not be needed any more

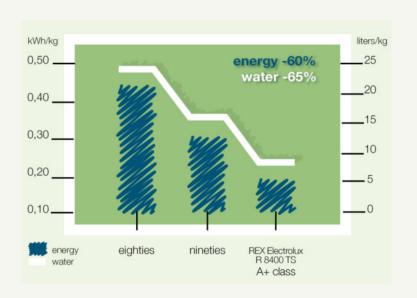




#### **Product efficiency**







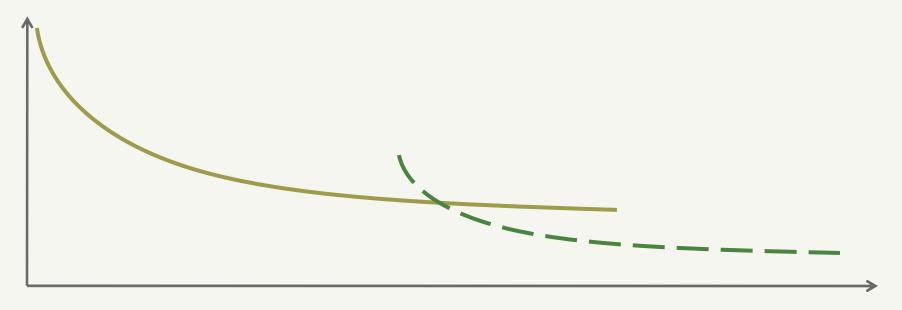
Electrolux best refrigerator consumes 70% less energy compared to the average 15 years ago.

#### Always more efficient?

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**The research** of more efficient products goes on but without a severe change of the involved process we can't expect improvements as the ones achieved in the past and for this reason a large part of the R&D efforts are devoted to the identification of **new processes** able to wash, cook and preserve food with a limited use of energy and resources in general.

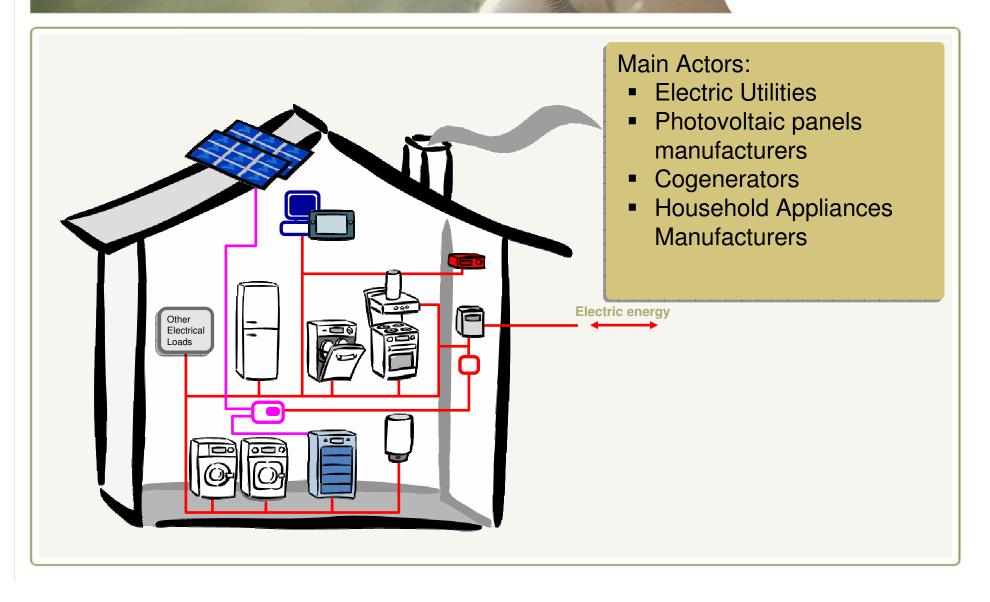


Another way to improve the energy efficiency is to integrate the appliances in wider systems and optimize the overall performances -> i.e. SMART GRIDS.

# The General Scenario of Energy Thinking of you Electrolux

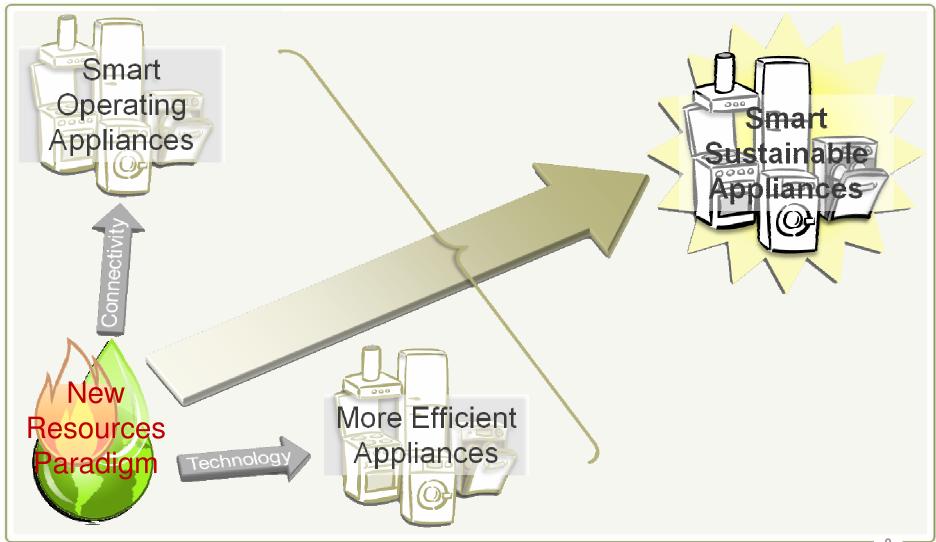
## The Scenario of Energy: electrical system single house





#### The new perspective

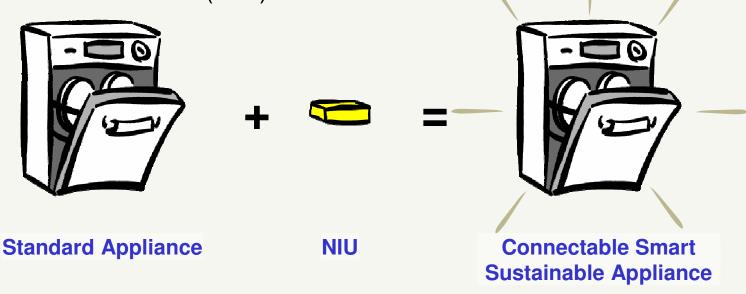




## Smart Sustainable Appliances: the Connectivity



The Smart Sustainable Appliances are standard devices to which has been added the ability to communicate over a **Home Network** through a **Network Interface Unit (NIU)** 

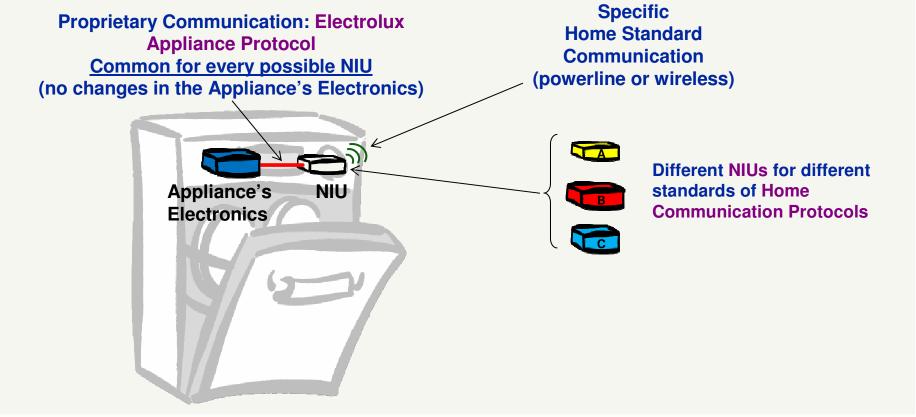


The **N**etwork Interface **U**nit is a **Device** (combination of hardware and software) that can be connected through the **standard communication link** to the electronics of any standard household appliance to integrate the **connectivity functions**.

## Smart Sustainable Appliances: the Flexibility of NIU



The **N**etwork Interface **U**nit could take advantage of any relevant communication technology. The same appliance could then integrate **different communication technologies** just changing the **NIU**.



## Smart Sustainable Appliances: Possible Attitudes

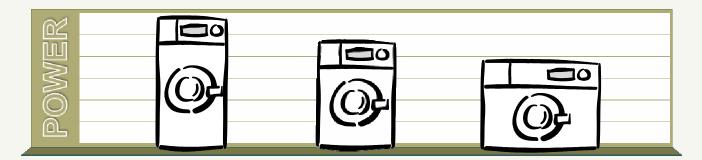


In front of the Demand Response signals, we can identify the two main **Smart Sustainable Appliance's attitudes**:

 Reactive: ability to move the start of running when it is most cost effective → LOAD SHIFTING



 Adaptive: ability to adapt the cycle to the available resources at that time → LOAD SHEDDING



## Smart Sustainable Appliances: their role for a smart use of energy



For an effective use of the energy, the **Smart Sustainable Appliances** must have an **active role** in the energy management automatic systems:

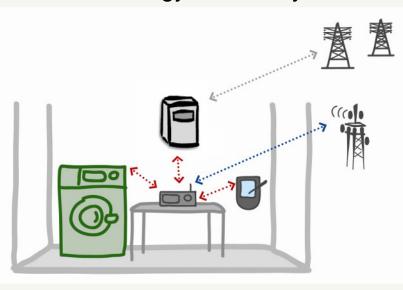


- being able to completely control the processes as they are fully responsible for the final result;
- offering, thanks to an active dialog with the customer and the energy sources, a valuable flexibility in terms of time and energy profile (best tariff)

#### And full system coordination...

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- Display on the Appliance of the current electrical consumption communicated by the Electronic Meter (if you can measure you can control). This can substitute a specific display in the house to make directly available to the customers such an information (see, as example, Italian legislation Dlgs 115/08)
- Manage the appliance knowing the current load info, energy availability and the tariff





## Smart energy system: Home Controller





14:24 thursday 10/05/2007







power



cameras



electrolux







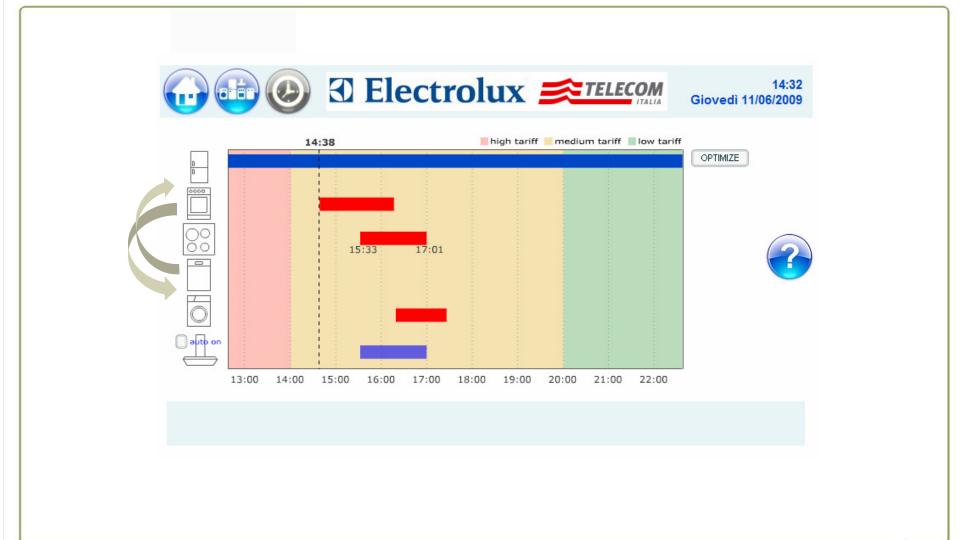
lights



settings

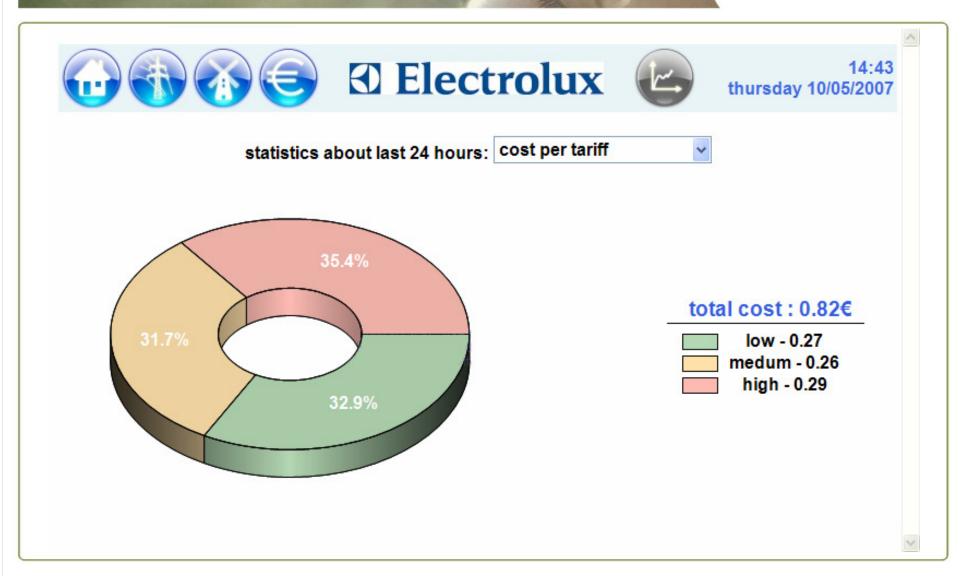
## Smart energy system: Customer preferences but...





## Smart energy system: Customer awareness





#### Requirements

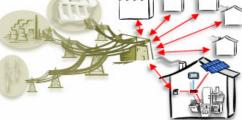
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#### of a Smart Grid:

- Pricing Rate Structure "realtime"tariffs
- Wide tariff spread (to reward the final customer)
- Communication Standard
  - Open
  - Flexible & interoperable
  - Secure
  - Global
- Consumer Choice & Privacy

#### of a Smart Appliance:

- Same as Smart Grids plus...
- Manufacturer-independent interoperability
- "Plug & Play"
- Use of existing home infrastructures
   "No new wires" better "wireless"
- Interoperability between new and existing technologies
- Open specification for additional services



#### What is the real change?



To take benefit of the system coordination opportunities, from the traditional, independent business model, we must rethink the market approach, acting for...



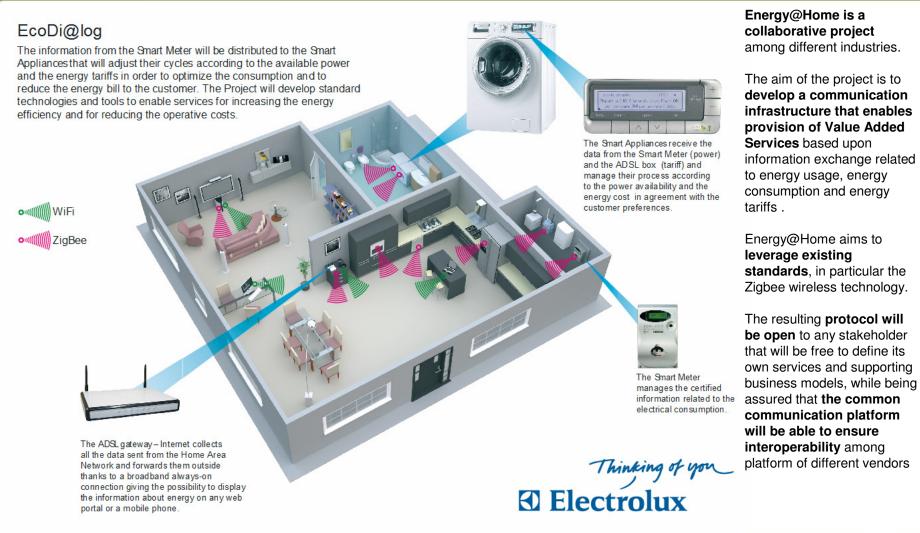
... new shapes of mutually satisfactory **cooperation** with many other actors such as **authorities**, **energy utilities**, **local generation systems**, **telcos**, **system integrators**,...



# Energy@Home: development of an EcoSystem

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### Thank you!

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