



## TASK 26 Multiple Benefits of Energy Efficiency

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Catherine Cooremans – Task 26 Multiple Benefits of Energy Efficiency – DSM Day 16 mars 2016, Stockholm



## Multiple Benefits The strategic approach



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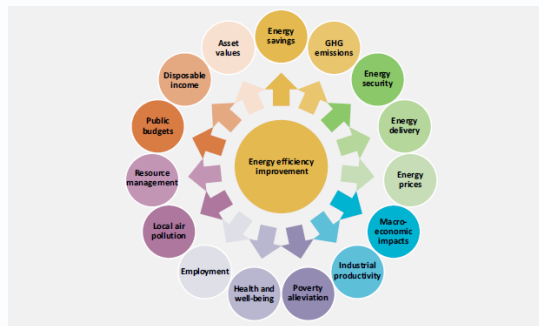


### Definition:

all the benefits entailed by an energy performance action which are not energy benefits (i.e. energy savings translated into monetary savings) in and of themselves.

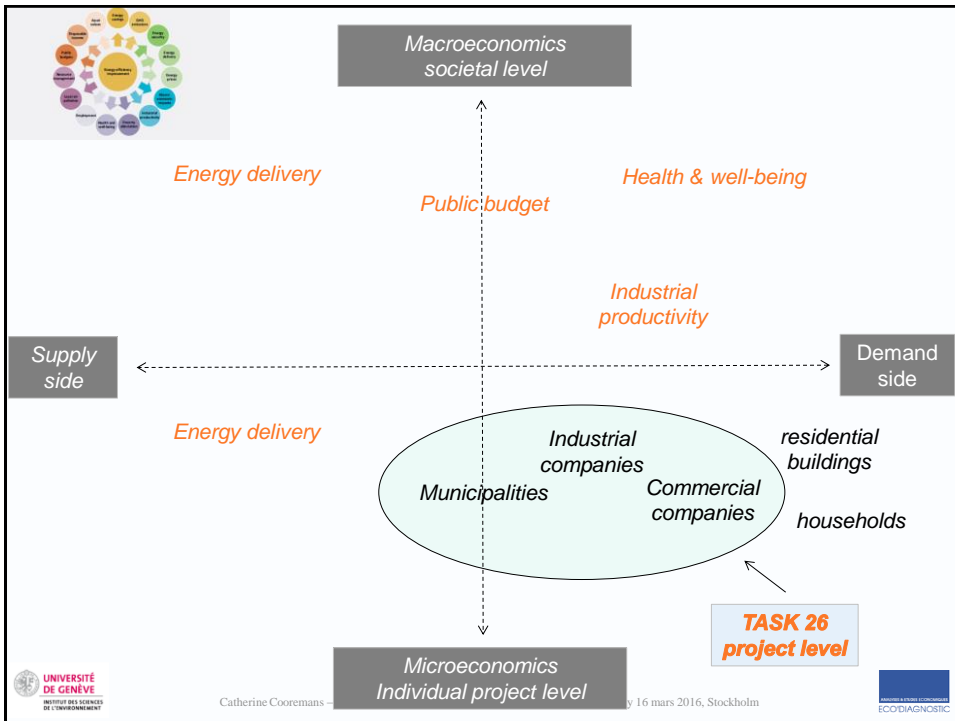
### Terminology:

non-energy benefits, ancillary benefits, multiple benefits



### IEA report, Capturing the multiple benefits of energy-efficiency, Paris, September 2014:

- Macro-economic impacts
- public budget impacts
- Health & well-being impacts
- Industrial sector impacts
- Energy delivery impacts



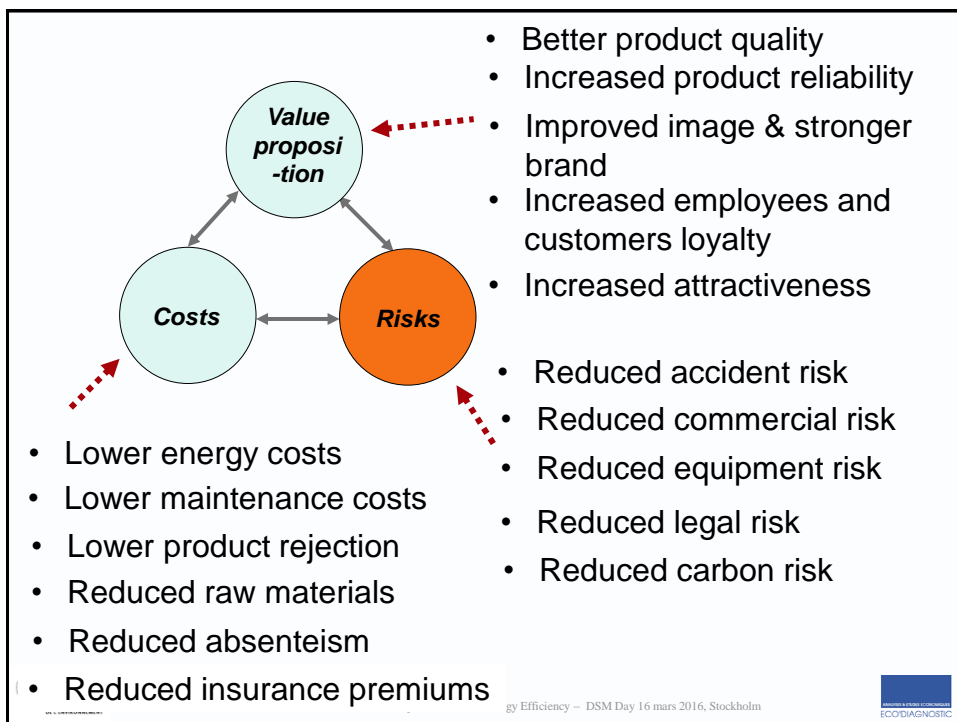
## Scope

Catherine Cooremans - Annex 26 - Multiple benefits of energy efficiency : categories/sectors - August 31, 2015

MULTIPLE BENEFITS CATEGORIES			
IMPACTS ON:	TARGETS/FOCUS	MAIN RESPONSIBILITY	PARTNERS
LOCAL PUBLIC BUDGET	MUNICIPALITIES	DSM	ETI EBC Annex 63 (Implementation of Energy Strategies in Communities) ETI DHC (District Heating & Cooling)
BUSINESS SECTOR	<b>INDUSTRIAL SECTOR:</b> - Process industries (eg food & beverage, pulp & paper, foundries)	IETS	DSM
	- Non-process industries	DSM	IETS
	- SME	DSM	IETS
	<b>COMMERCIAL SECTOR</b> (eg general stores, hotels, parking lots)	DSM	
	<b>ADMINISTRATIVE SECTOR</b> (eg banks, insurances, data centers)	DSM	
HEALTH & WELL-BEING	Impacts on businesses & municipalities	DSM	IEA Secretary (EPPEC)

## Categories:

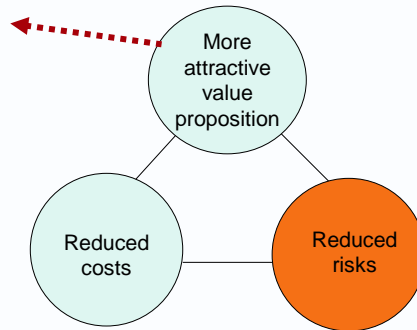
- **MB for municipalities:** impact on local public budget of energy-efficiency projects in public buildings and facilities, heating installations, sewage treatment plants, municipal lighting, transport, etc.
- **MB for business sector:** all for-profit activities. Enlarged perspective on businesses including process and non-process industries, as well as commercial and administrative activities and SME.
- **Health & well-being benefits:** for organizations (i.e. municipalities and businesses).



## Measuring strategicity

- Higher number of pieces sold
  - Higher unitary price
- = Higher turnover

- Higher turnover
  - Lower costs
- = Higher profitability



Increased competitive advantage  
Increased company's profitability

## Bridging strategicity with financial analysis

SANTA CLARA UNIVERSITY			Proj.	Proj.	Proj.	Proj.	Proj.
Lighting project		Year 0	Year 1	Year 2	Year 3	Year 4	Year 5
			(% or thousand of USDOL)				
Net income			8'439	8'439	8'439	8'235	8'235
Capital expenditure		2550	0	0	0	0	0
Terminal value before taxes			0	0	0	0	0
Terminal value after taxes			0	0	0	0	0
<b>Free Cash-Flows</b>		<b>-2'550</b>	<b>8'439</b>	<b>8'439</b>	<b>8'439</b>	<b>8'235</b>	<b>8'235</b>
<b>NPV (NET PRESENT VALUE)</b>							
	15%	11'169					
	9%	29'996					
	5%	33'657					
<b>IRR (INTERNAL RATE OF RETURN)</b>		311%					
<b>PAY-BACK TIME</b>		0.30					

## Non-energy / multiple benefits have to be:

- analyzed ex ante  
(i.e. before projects start)
- better documented and quantified
- communicated in a convincing way  
to stakeholders

## TASK 26!

## Compulsory deliverables:

- Final report of the Task/Annex according to  
template
- A joint Task/Annex public website (or webpage on  
DSM website).
- Progress reports to **Task 26 Advisory board two  
times annually** for publication in the Newsletter
- Report to the DSM/IETS Annual report
- Text and pictures to a 2-page popular scientific  
summary of Annex results to be freely  
disseminated

## Deliverables

### Subtask 1 -

#### Conception of a Multiple Benefits Toolbox

to be used upstream to better identifying and assessing the MBs.

### Subtask 2 -

#### Delivery of the Multiple Benefits Toolbox:

- Development of templates for workshops , webinars and online courses in collaboration with DSM University;
- Communication on the MB of energy efficiency to public programmers and policy-makers, & to the energy efficiency and climate change financial community.

### Subtask 3 – Learning base

- Conception and realization of a Multiple Benefits learning base for practitioners and policy-makers.
- The learning base will contain data collected in the participating Member States.
- The learning base will be organized by business activity & municipality type, energy-efficiency measure type and geographical location.
- The learning base will be accessible only to participating member states or sponsors.

### Subtask 4 - Dissemination

- One-day “Toolbox Training Session” in each participating Member State to enable engineers to take ownership of the MB toolbox;
- Webinars and online courses in collaboration with DSM University.



## Division of work and coordination

- **Sub-task 1:** The operating agent will supply the main contribution work on sub-task 1, with the help of the co-operating agent. Deliverables include an in-depth literature review, definition and categorization of MBs, development of a harmonized analytical framework to analyse MBs ex ante or ex post.
- **Sub-task 3:** The co-operating agent would be mainly dedicated to collecting data on process industries in participating countries in collaboration with national experts.
- **Sub-tasks 2-4:** operating and co-operating agents jointly collaborate to these subtasks.

## Costing method

Basis for WD calculations - YEARS 1 - 3	WD	€/day	Total euros	
21 Working Days (WD) per month, 11 months per year	100% =	231	800	184'800
	50% =	115	800	92'000
	40% =	92	800	73'600
	35% =	81	800	64'800
	25% =	58	800	46'400
	20% =	46	800	36'800
	15% =	35	800	28'000
	10% =	23	800	18'400
	5% =	12.5	800	10'000

### Explanation:

- 40% are equivalent to 2 working days per week (one person) during 11 months.
- 20% are equivalent to 1 wd per week during 11 months.

BUDGET		5 participating countries					
RESOURCES  wd = 800 €	TASK 1		TASKS 2 & 3		TASK 4		
	TOOLBOX CONCEPTION		TOOLBOX DELIVERY DATABASE		DISSEMINATION		
	YEAR 1		YEAR 2		YEAR 3		
	Hyp. %	euros	Hyp. %	euros	Hyp. %	euros	
Operating agent	40%	73'600	35%	64'800	10%	18'400	
Co-operating agent	10%	18'400	15%	28'000	10%	18'400	
Administration	fixed a.	4'000	fixed a.	4'000	fixed a.	2'000	
Data base IT & stastistical analysis	0%	0	10%	18'400	5%	10'000	
Training	0%	0	0%	0	10%	18'400	
DSM University (Webinars - MOOC)	0%	0	0%	0	20%	36'800	
		96'000		115'200		104'000	
Total travel costs		8'000		8'000		19'000	
<b>GLOBAL COST</b>		<b>104'000</b>		<b>123'200</b>		<b>123'000</b>	
<b>Cost per country (5 countries)</b>		<b>20'800</b>		<b>24'640</b>		<b>24'600</b>	

## New budget – cancels and replaces previous versions

MODIFIED BUDGET		5 participating countries					
RESOURCES  wd = 800 €	TASK 1		TASKS 2 & 3		TASK 4		
	TOOLBOX CONCEPTION		TOOLBOX DELIVERY LEARNING BASE		DISSEMINATION		
	YEAR 1		YEAR 2		YEAR 3		
	Hyp. %	euros	Hyp. %	euros	Hyp. %	euros	
Operating agent	40%	73'600	35%	64'800	10%	18'400	
Co-operating agent	10%	0	15%	0	10%	0	
Administration	fixed a.	4'000	fixed a.	4'000	fixed a.	2'000	
Learning Base IT & stastistical analysis	0%	0	10%	18'400	5%	9'200	
Training	0%	0	0%	0	5%	9'200	
DSM University (Webinars - online courses)	0%	0	0%	0	15%	28'000	
		77'600		87'200		66'800	
Total travel costs		8'000		8'000		13'000	
<b>GLOBAL COST</b>		<b>85'600</b>		<b>95'200</b>		<b>79'800</b>	
<b>Cost per country (5 countries)</b>		<b>17'120</b>		<b>19'040</b>		<b>15'960</b>	

## New budget – Comments and explanations

- 5% of the operating agent's budget for year 1 cover the task preparation (August 2015 – May 2016).
- Co-operating agent costs are kindly borne by Swedish Energy Agency.
- DSM University budget is reduced: no more MOOC but online courses (which need less work to be developed).
- One dissemination workshop in each participating country instead of three, therefore:
  - Reduced training costs (11.5 wd instead of 23)
  - Reduced travel costs (5 days instead of 15 days)

## Budget for 6 – 8 countries

Cost per each additional country		Year 1	Year 2	Year 3
Operating agent		2'400	2'400	2'400
Co-operating agent		0	0	0
Admin.		800	800	800
IT		0	800	400
DSM University		0	0	800
Training team		0	0	1'200
Per additional country		<b>3'200</b>	<b>4'000</b>	<b>5'600</b>
<b>5 countries</b>				
Global costs		85'600	95'200	79'800
Cost per country		<b>17'120</b>	<b>19'040</b>	<b>15'960</b>
<b>6 countries</b>				
Additional cost per 1 country		3'200	4'000	5'600
Global costs		88'800	99'200	85'400
Cost per country		<b>14'800</b>	<b>16'533</b>	<b>14'233</b>
<b>7 countries</b>				
Additional cost per 2 countries		6'400	8'000	11'200
Global costs		92'000	103'200	91'000
Cost per country		<b>13'143</b>	<b>14'743</b>	<b>13'000</b>
<b>8 countries</b>				
Additional cost per 3 countries		9'600	12'000	16'800
Global costs		95'200	107'200	96'600
Cost per country		<b>11'900</b>	<b>13'400</b>	<b>12'075</b>

## National costs for the whole project

National Experts Costs (2 experts)	WD
Year 1 - 10% each	46
Year 2 - 20% each	92
Year 3 - 10% + 5%	35
<b>Total</b>	<b>173</b>

- Two experts per country are necessary;
- Each expert will work on the project 10% of their time during year 1 and 20% of their time during year 2. During year 3, one expert will work 10% of his/her time and one expert will work 5% of his/her time.
- Travel cost for the two experts are evaluated at 8'000 euros over the 3 years of the project (i.e. 4 meetings for each expert at 1'000 euros each).



*Rob Kool:*

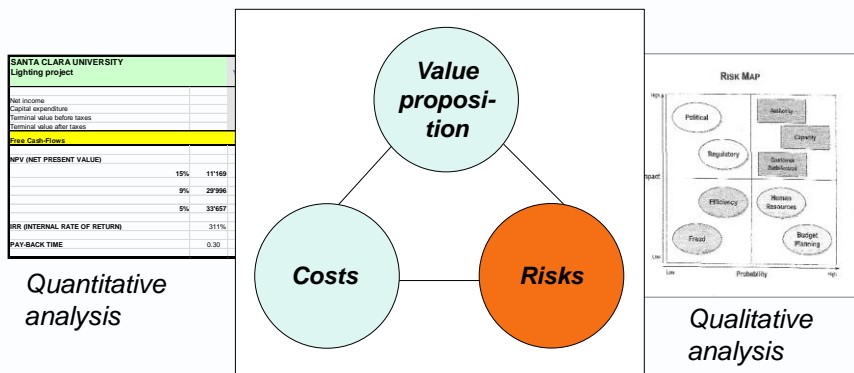
### DSM-Energy Efficiency

(Demand-Side Management ~~Implementing Agreement~~ Technology  
Collaboration Program)

*Forty Seventh Executive Committee Meeting*

- The joined task 26 has an advisory board that
  - Oversees the work
  - Is responsible for the feedback to the ExCo, together with the operating agent
  - Gives a binding advise to the ExCo's on the final results
  - Consists of one ExCo member of each of the participating countries, to be decided by these countries.
- The task allows sponsors, acceptable to the IEA. This can be countries outside the DSM/IETS members.

## Task 26 Multiple Benefits of Energy Efficiency: building up the business case of energy-efficiency investment projects



Thank you for your attention

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