The DSM University

Hans Nilsson Hans De Keulenaer

Decision in Rigi Switzerland

It was decided to reiterate the Utrecht-decision and move forward as proposed with pilot-cases in collaboration with Operating Agents and:

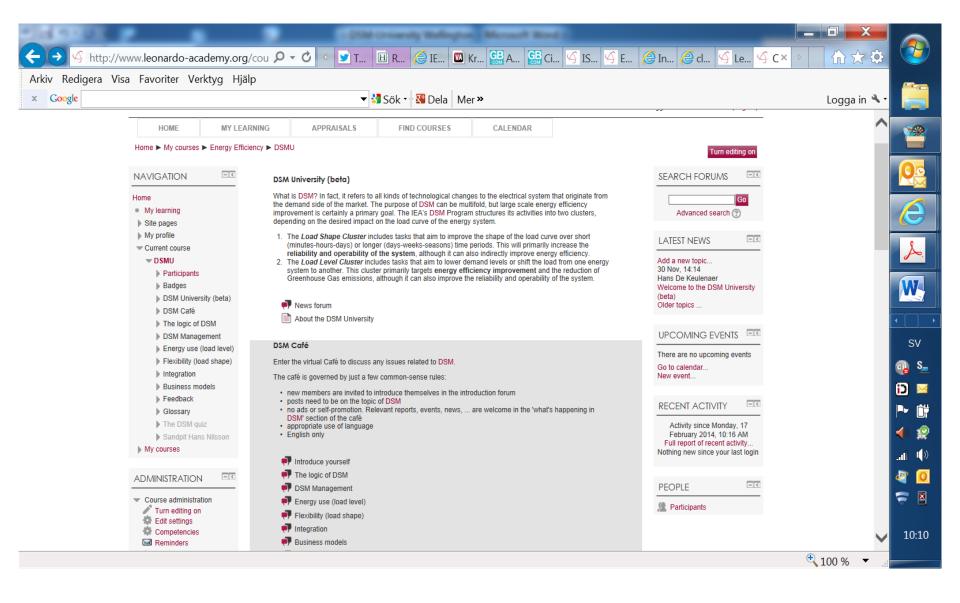
- a) Return in March 2014 with a more detailed plan (including financing)
- b) Consider future development with more formal training, summer-studies etc.
- c) Continue discussions with possible partners that have similar interests

What has happened since then?

- The University is launched with a webinar on Feb 4th with 85 participants: "ESCO market development: A role for Facilitators to play". Jan Bleyl OA for Task 16
- A second webinar was held on March 6th with 70 participants featuring ISGAN "Spotlight on Demand Management".
- A third is planned for April 9th "Best Practices in Designing and Implementing Energy Efficiency Obligation Schemes" with David Crossley presenting the task 22 results.
- A fourth for May 7th "Using Demand-Side Management to Support Electricity Grids" when David Crossley presents Task 15 results
- A fifth in June is in preparation presenting Task 17

THE WEBINARS IS THE HEARTBEAT OF THE DSM UNIVERSITY

There is a website



There is a structure (to fill)

	ISSUES			→ (
	SOURC	ES		→ //			
Vā	vations and overview is						

- **1. The Logic of DSM**, in which motivations and overview is presented in particular to decision makers and people who wants to see how issues connect to each other
- Strategies for DSM
- The role of Efficiency and flexibility in systems (IDSM)
- Actors, and their roles/relations, to make DSM a reality
- DSM potential and costs (including rebound)
- **2. Governance (or DSM Management),** in which incentives, cost/benefit, planning, evaluation and regulation are dealt with but also institutional behavioural issues such as barriers and biases.
- Incentives (carrots and sticks)
- Evaluation
- The plethora of benefits (and for whom)
- Planning and regulation
- Barriers and biases

Issue/Source	Lecturer			
The strategy	Chairman (past and present)			
Theme chapters from Annual Reports	Chairman (past and present)			
WEO 2012 Et Scenario	Laura Cozzi (or Fatih Birol!)			
Task 9 on Municipality issues	Someone from The EU Mayor Initiative or			
	equal			
Task 13 on DF principles	Larry Jones (Ahlstom)?			
Task 18 on Climate impact and	OA Crossley + someone with insights from			
funding opprortunities	latest developments + Anders Wijkman			
Task 24 Bellavioural issues	On the potential that is "locked-in" when			
	behaviour is not addresses			

Issue/Source	Lecturer				
Task 1 and 21 Evaluation	OA possibly supported with case person				
	. , , , , , , , , , , , , , , , , , , ,				
Task 6 (and 4) measures for DSM	OA Crossley + support with more recent				
	cases e.g. Eric Gudbjerg (DK)				
(Task 12) Standards	Siderius 4E? + Top runner (Sophie Attali?)				
Task 22 EEO + 14 White certificates	RAP Crossley + OA Capozza (?) + Eoin Lees				
Task 24 Behavioural issues	On the how empowerment of customers				
	can be realised				
The plethora of benefits (IEA	Lisa Ryan?				
Spreading the net)					
IRP	RAP Moskovitch?				
Regulation	RAP Cowart?				
Barriers and biases	? (Behavioural economist, maybe from IDEA				
	42?)				

Lecturers: 1) OAs or delegated experts, 2) Other authors, 3) Other IAs or IEA authors, 4) Persons with knowledge and perspectives

Structure continued

- **3. Energy use (Load Level),** technologies and measures to promote load level changes including strategic shifts of energy use to reduce carbon emissions.
- Obligations and certificates (applications and practice)
- Network and grid issue
- Equipment
- Calculation
- Business models
- **4. Flexibility (Load shape),** technologies and applications in DR systems and as regards customer benefits and participation
- Incentives (Pricing to reflect capacity needs)
- Demand response practices and market segments
- Technologies
- Market models

Issue/Source	Lecturer				
Task 14 White certificates	Experiences from deliveries in Italy Capozza				
	and the regulating authority				
Task 15 Networks	OA Crossley + ECI experience on				
	transformers?				
Task 22 EEO	Deliveries + ACEEE experience from EE as a				
	resource (Dan York?)				
Task 21 Calculating	OA				
Task 24 Behavioural issues	On the design of technologies that facilitates				
	use				
Equipment and development	4 E				
Updating the "McKinsey" curve	???				

Issue/Source	Lecturer				
Task 8 Bidding + Task 11 ToU Pricing	OA Linda + Case (Norway?) + relevant US				
	case on TOU				
Task 13 (and 2)	Linda?				
Task 23 (and 19) DSM and smart	Linda + ?? + ACEEE experience from EE as a				
grids	resource (Dan York?)				
Task 24 Behavioural issues	On the design of technologies that facilitates				
	use				
Equipment and development	ISGAN ??				
Updating "Benefits of demand	Ask Larry Mensuetti				
response"					

Structure continued

- **5. Integration,** putting energy efficiency, storage and RES together to systems
- Preparing for integration
- Practical examples
- Incentives
- **6. Business models,** to deliver energy services
- Empowering users
- ESCOs and EPCs
- Municipalities
- Market Transformation

Issue/Source	Lecturer
Task 17 Integration	Seppo, Rene and Matthias
Check "Strategies and Decision	Lawrence Jones Alstom?
Support Systems for Integrating	
Variable Energy Resources in Control	
Centers for Reliable Grid Operations"	
IA Wind	?
IA Storage	?
IA Renewables	?
Examples of changing companies	?

Issue/Source	Lecturer				
Task 3 Technology Procurement	Hans Nilsson and Nils Borg				
Task 5 Marketing and Task 7 Market	Verney Ryan ? (Now in NZ)				
Transformation + Task 20 Branding					
Task 9 Municipalities	?				
Task 16 (and 10)	OA Bleyl				
Task 14 White certificates	Capozza on how eligible parties have				
	evolved				
Task 22 EEO	??				
Task 25	Ruth				
Utility that has changed					
Customer that has benefited from					
change					

DSM-U should be a focal point

Why?

- Attractive and reliable source with important information on how energy efficiency comes about
- Good identified real examples that serves as models or inspiration

For (and with) whom?

- IEA "family" (IA (e.g. PVPS), committees, secretariat)
- Companies with disticnt DSM-profile
- NGOs with business "accreditation"
- Business associations

Assessment of assets

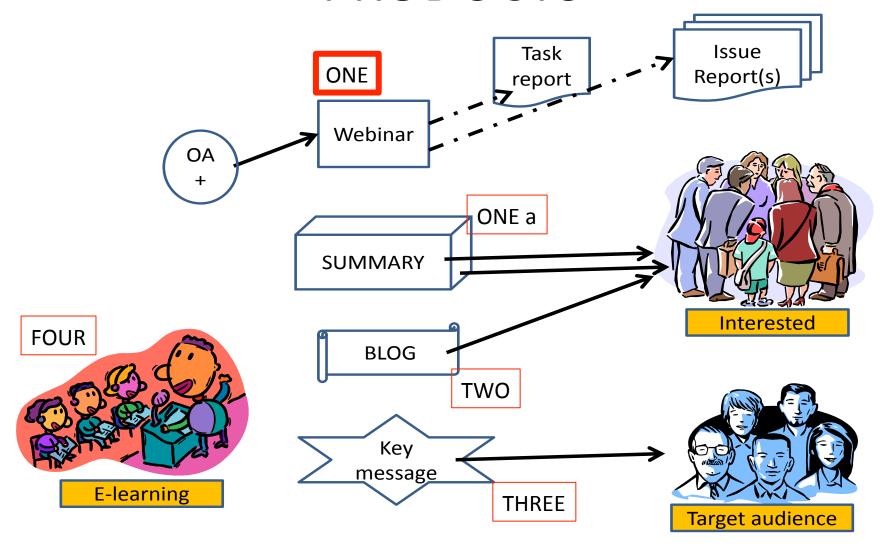
Assessment of the IEA DSM material and its relevance and applicability for different purposes.

Task	Publications	Relevance
I Subtask 8 -	INDEEP Analysis Report 2004	The INDEEP database started in 1994 as an international tool for:
International	http://www.ieadsm.org/Files/Tasks/Task9201%20Subtask%208%20-	 inspiring the design and planning of new DSM and energy efficiency activities;
Database on	%20International%20Database%20on%20Demand- Side%20Management%20Technologies%20and%20Programmes/Archive/indee	 comparing the user's own programmes with similar types of programmes and
Demand-Side	p%20analysis%202004.pdf	evaluations;
Management		 providing access to contacts concerning different types of DSM, thus creating a
Technologies and		network.
Programmes		

		The IEA DSM-Programme				
Status of	f Task	Peak Load	Load Level			
Past, Present and Future IEA DSM-Programme tasks Further information on the activities can be found at www.ieadsm.org.	Completed	Task II: Communications Technologies for Demand-Side Management Task VIII: Demand-Side Bidding in a Competitive Electricity Market Task XI: Time of Use Pricing and Energy Use for Demand Management Delivery Task XIII: Demand Response Resources Task XV: Network-driven DSM Task XIX: Micro Demand Response and Energy Saving	Task I: Subtask 9 – Evaluation Guidebook on the impact of DSM and Energy Efficiency Programmes Task III: Technology procurement Task V: Marketing of Energy Efficiency Task VI: Mechanisms for Promoting DSM and Energy Efficiency in Changing Electricity Businesses Task VII: Market Transformation Task IX: The Role of Municipalities in a Liberalised System Task X: Performance Contracting Task XIV: Market Mechanisms for White Certificates Trading Task XVIII: Demand Side Management and Climate Change			
	Current	Task XVII: Integration of Demand Side Management, Energy Efficiency, Distributed Generation and Renewable Energy Sources Task XXIII: The Role of Customers in Delivering Effective Smart Grids Task XXIV: Closing the loop - Behaviour chapractice Task XXV: Business Models	Task XVI: Competitive Energy Services Task XX: Branding of Energy Efficiency Task XXI: Standardisation of Energy Efficiency Calculations Task XXII: Energy Efficiency Portfolio Standards nge in DSM, from theory to policies and			

* DSM-university

PRODUCTS



PRODUCT	STATE	
A. Webinars.	Up and running	
B. 1. Task reports.	1. Available	
2. WEB-casts to promote Task Reports	2. To be tested	
C: Issue reports. Such could be derivate from the task report	Should preferably be a	
	spin-off from webinars	
D. Summaries. There should be (a) task report summaries and (b) theme summaries (1-2	Some first (a) are	
pagers).	available on our web-	
	page	
E. Blogs. Should be developed to make a more popular presentation that also laymen can	Some first are available	
use and be used to attract interest for coming webinars	on our web-page	
F. Key messages. Shorter appeals to target audiences	Should be considered by	
	the PPC	
G. E-learning. The setting for a more formal education. We should eventually be able to	Future opportunity	
deliver courses for more or less formal training		
H. Expert advice. Anyone who have a problem related to DSM should be able to contact	Should be considered in	
us and we will search for an expert	relation to webinars	
I. DSM-U Café. We should have the opportunity for chatting and discussions like we have	The forums for the DSM-	
today on facebook and Linked-in. This café should also be used in developing concepts for	U café is available, but	
tasks with webinars and appeals to find new participants.	needs to be 'activated'.	
J. Glossary. Noblesse oblige. IEADSM should provide clear definitions for DSM terms in	System available. First	
order to help frame the DSM debate.	terms defined.	
K. DSM Community of Practice. Around the webinars, we intend to gradually build a	For 2015. But	
community of practice of DSM practitioners.	registrations for the	
	various webinars are	
	collected in a DSMU	
	mailing list	

Workplan and budget

	3m	6m	9m	12m	15m	18m	21m	24m	Budget (days)
Developing Products									
A. Webinars.			0	ne eve	ry mon	th			Moderation and
		(Sch	edulin	g by Ch	airs and	d secre	tary)		communication
									by Copper
									Alliance (32)
B. 1. Task reports.				Exi	ists				
2. WEB-casts			1	1	1	1	1	1	Duty of OAs (6)
C. Issue-reports.		1	1	1	1	1	1	1	Editing (7)
D. Theme-Summaries.			2	2	2	2	2	2	Compilation (12)
E. Blogs.	1	1	1	1	1	1	1	1	Writer (8)
F. Key messages.			1	1	1	1	1	1	Writer (6)
G. E-learning.						Х	Х	Х	-
H. Expert advice.						Х	Х	X	-
I. DSM-U Café.	1	1	1	1	1	1	1	1	Moderation (8)
Management	2	2	2	2	2	2	2	2	(16)
Reporting	2	2	2	2	2	2	2	2	(16)
SUM	10	11	15	15	15	>15	>15	>15	111 days at 1k\$